

INCOTERMS 2012

WORKS CARRIER ALONGSIDE SHIP ON BOARD SHIP TERMINAL DESTINATION PORT DESTINATION PLACE OTHER DESTINATION



PRINCIPAL TRANSPORT

EX WORKS
EXW

AGREED PLACE



FREE CARRIER
FCA

AGREED PLACE



CARRIAGE PAID TO...
CPT

DESTINATION PLACE



CARRIAGE AND INSURANCE PAID TO...
CIP

DESTINATION PLACE



DELIVERED AT TERMINAL
DAT

DESTINATION PLACE



DELIVERED AT PLACE
DAP

DESTINATION PLACE



DELIVERED DUTY PAID
DDP

DESTINATION PLACE



FREE ALONGSIDE SHIP
FAS

LOADING PORT



FREE ON BOARD
FOB

LOADING PORT



COST AND FREIGHT
CFR

DESTINATION PORT



COST, INSURANCE AND FREIGHT
CIF

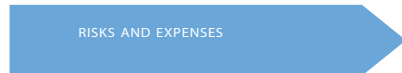
DESTINATION PORT



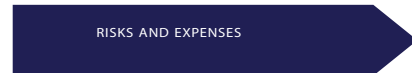
BASIC GROUPS

- Terms for any mode of transport
- Maritime-only terms

SELLER OBLIGATIONS



BUYER OBLIGATIONS



T It specifies the obligation to stipulate the freight contract
(T) It specifies the power to stipulate the freight contract

* Also for the charger if near the premises of the seller
A It specifies the obligation to stipulate the insurance contract

d It specifies the obligation to supply to the clearance of the goods to the import
D It specifies the obligation to supply to the clearance of the goods to the export